



Real Estate & Construction

Lockton Greater China

Seeking Out New Opportunities






Since the inception of **Lockton** in 1966, we have worked with major corporations on some of the world's largest construction and infrastructure projects. Lockton has the expertise and resources to provide insurance service and risk management solutions tailored to your needs.

Through our Asia-wide network of offices and global resources, we can provide a local service to your operations, supported by our technical hubs in both Hong Kong and mainland China.

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Construction projects
- 
Casualty
- 
Material Damage
- 
Plant & Machinery

A Broad Range of Expertise

- 
Marine Cargo
- 
Professional/Surety Indemnity Bond
- 
Employees' Compensation



Lockton Client Service Team



Our Products & Services



Building, Civil Work & Engineering: Risk management and insurance placement for construction and erection of all kinds of superstructure, civil works which include but not limited to reclamation, site formation, tunnel, roads, marine works, plant and machinery erection and testing.

Products:

- ❖ Construction and Erection All Risk
- ❖ Third Party Liability/General Liability
- ❖ Delay in Completion/Consequential Loss
- ❖ Transit
- ❖ Construction Plant & Machinery
- ❖ Combined Construction/Erection packages
- ❖ Employees' Compensation / Construction Personal Accident
- ❖ Professional Indemnity
- ❖ Surety Bond

Risk Management

- ❖ Commercial Insurance Brokerage
- ❖ Risk Finance
- ❖ Claims Consulting
- ❖ Surety
- ❖ Analytics

Related Services:

- ❖ Risk identification and evaluation, design sophisticated Employer Controlled insurance program or individual project for contractors and placement of cover
- ❖ Contract reviews for indemnity and insurance clause
- ❖ Advice on risk sharing and insurance
- ❖ Assistance with consequential loss analysis
- ❖ Loss Control and Claims Management
- ❖ Negotiation with lenders and legal advisors
- ❖ Handle and negotiation with Loss Adjuster for insurance loss
- ❖ Independent lenders' insurance advice
- ❖ Risk management

- ❖ Program Design
- ❖ Risk Control
- ❖ Reinsurance
- ❖ Affinity Programs

A Team You Can Trust

StrategicRISK's 2015 UK Corporate Insurance Buyers Survey



Carol Chan
Senior Vice President,
Greater China



Eric Tsui
Senior Vice President
Hong Kong



Darwin Gu
Senior Vice President
Head of Shanghai



Tessie Tang
Senior Vice President
Head of Beijing



Grace Lan
Senior Vice President
Head of Guangdong

Based on a survey of risk managers and insurance buyers across the FTSE 250, Lockton ranked top of all brokers for "client responsiveness".

Respondents made it clear that they value bespoke solutions, innovative ideas and great service rather than efforts to sell more products.



A loyal, stable, experienced team ensuring continuity of service and strong relationship with clients



A 96% high Client Retention Rate



We arrange insurance programs for all types of construction and engineering



The division has a strong and well-established presence in the insurance market

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